

# Monthly Market Commentary

The third quarter was a busy one for global equities. Most regional indices ended near all-time highs with a considerable increase in volatility. The macro environment continued to worsen in most regions, but markets were buoyed by a rate cut in the US and fiscal stimulus plans in China. Market leadership shifted away from big tech while market breadth widened. Small cap outperformed.

Against a complex backdrop there was a notable spike in market volatility. US unemployment hit a cycle high in July and remained elevated at the end of the quarter. Inflation softened, paving the way for the first Fed rate cut this cycle. We also saw two assassination attempts on former President Trump and escalating tensions in the Middle East. The "yen carry-trade" selloff in Japan and the "deflationary spiral fear" selloff in China were followed by sharp rebounds. Despite the turmoil, equity markets showed resilience and mostly rose.

The US equity market was again amongst the best performing globally but with a notable shift in leadership. Mega-cap tech underperformed (the tech-heavy NASDAQ was up just 2.6%) while small-caps outperformed (the S&P 600 small-cap index popped 9.6%). The broad-based and large-cap S&P500 ended somewhere in between, up 5.5%. European indices made relatively small gains despite signs of worsening economic prospects. The pan-European Stoxx 600 was up 2.2%, led by the German DAX, up 6% while the French CAC was up 2.1%.

In China, the Shanghai composite surged 12.4% in the quarter, reversing an earlier slump, helped by freshly announced fiscal and monetary stimulus. Japan was the only major equity market in the red, with the Nikkei down -4.2%. The index was weighed down by a very strong yen that rallied 12% versus the US dollar.

Against this backdrop the Fund delivered a return of 6.26% for the quarter.

Distributions: The Fund paid a September 2024 quarterly distribution of 7.0 cents per unit taking its 12-month income return to 7.75%.

The change in market leadership was also evident across sectors. Utilities was the best performing sector this quarter by some margin, up 16.9%, offering relative safety amidst rising uncertainty, and helped by falling interest rates. Big tech underperformed relative to the rest of the market with Tech (NVDA, AAPL, MSFT) and Communication Services (Google, Meta) up only a modest 1.4% and 2.6%, respectively. Energy was the only sector to decline, down -3.2% on the back of lower oil prices.

The long anticipated first Fed rate cut finally happened in September. The US 10-year yield fell by 62 basis points to 3.78% at the end of the quarter. Volatility rose significantly from a low of 12.4 points at the end of June to 16.7 in September. The US dollar weakened against all major currencies while the yen was particularly strong, up 12% versus the US dollar as the Bank of Japan started tightening policy. The price of oil dropped a significant -16.4% because of a change in Saudi Arabia's production strategy that meant the country will boost its production.

The top contributors to portfolio performance this quarter were pharmaceutical majors Gilead and Sanofi. Apart from better-than-expected quarterly earnings, both companies saw positive news from successful drug development trials. Another top contributor to performance was Bunzl, a global distributor headquartered in the UK. A strong earnings report and an upgrade to forward guidance boosted the shares.

The largest detractor to performance in the quarter was Pluxee, a French employee benefits provider. Concerns over more stringent regulations have seen its shares meaningfully de-rate in recent months. The stock is trading on very attractive headline multiples (~11x FY25e EPS) while the business continues to grow at a reasonable clip (Q3 24 operating revenue +11%) and remains highly cash generative. Another detractor was Subaru, a Japanese automaker. A stronger yen and weakening demand for cars globally have contributed to the decline.

This quarter the Fund initiated a new position in Randstad, a global staffing business. The shares offer an attractive risk/reward skew given its depressed valuation despite potential cyclical risks. The business has a very flexible cost base and a strong track record of managing costs. A solid balance sheet also means the business can keep funding shareholder returns (buybacks and special dividends) should P&L weakness persist. The Fund exited two positions in the quarter: NN, a Dutch insurance business, and Henry Schein, a US dental supplies distributor, both on valuation grounds.





We believe the most compelling way to compound clients' wealth is by utilising multiple return sources to deliver superior risk-adjusted investment outcomes.

- Long-term compounding of investor wealth
- Multiple sources of return
- Quarterly distributions
- Risk focused investment mindset



The investment process behind the Talaria Global Equity Fund (Managed Fund) takes a high conviction, value biased approach to construct a portfolio of high quality, large cap companies from around the globe. Our unique investment methodology harnesses the benefits of consistent income generation and capital appreciation to grow investors' real wealth.

#### Performance as at 30 September 2024<sup>1</sup>

	1 Month	3 Months	6 Months	1 Year	3 Years (pa)	5 Years (pa)	7 Years (pa)	10 Years (pa)	Since Inception (pa) <sup>2</sup>
Total Return	-1.31%	6.26%	1.84%	4.90%	9.52%	8.24%	9.12%	8.47%	7.37%
Avg. Market Exposure⁴	64%	65%	63%	60%	57%	57%	58%	59%	61%

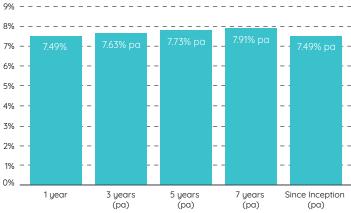
<sup>1</sup> Fund Returns are calculated after fees and expenses and assume the reinvestment of distributions 2 Inception date for performance calculation is 18 August 2008

### Growth of \$10,000 Since Inception<sup>5</sup>



<sup>5</sup> Calculations are based on exit price, net of management fees and expenses and assumes reinvestment of distributions Past performance is not a reliable indicator of future performance

#### Annual Distributions<sup>6</sup>



6 Illustrates Distribution Returns for the Talaria Global Equity Fund (Managed Fund) Units for the financial year ending 30 June 2024. Inception date is 18 August 2008.



330 Collins Street
Melbourne, VIC, Australia 3000
info@talariacapital.com.au
talariacapital.com.au



<sup>3</sup> Past performance is not a reliable indicator of future performance

<sup>4</sup> Average Market Exposure calculated on delta-adjusted exposure of underlying portfolio. Since inception market exposure is calculated from September 2008

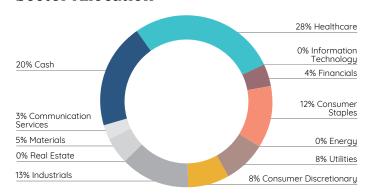
# Top 10 Holdings<sup>7</sup>

Company Name	Holding	Country	Sector	Description
Roche	5.7%	Switzerland	Healthcare	A global leader in cancer treatments
Johnson & Johnson	5.6%	USA	Healthcare	Pharmaceutical, medical devices and consumer health products company
Sanofi	5.5%	France	Healthcare	Top 5 pharmaceutical firm with leading positions in diabetes and rare diseases
Wec Energy	5.0%	USA	Utilities	A US regulated electricity and gas utility company
Gilead	5.0%	USA	Healthcare	Leading research based biopharmaceutical company
Alibaba	3.8%	Hong Kong	Consumer Discretionary	One of the world's largest eCommerce and technology groups
Secom	3.7%	Japan	Industrials	Japan's largest protective and electronic security solutions provider
Nestle	3.6%	Switzerland	Consumer Staples	The world's largest food company measured by revenues
Henkel	3.6%	Germany	Consumer Staples	A multinational household products and adhesives company
Medtronic	3.6%	USA	Healthcare	A leading medical devices company

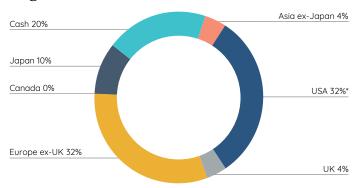
<sup>7</sup> Weightings include option positions held and cash backing put options. It assumes that put options will be exercised.

Should the put option not be exercised the cash will revert to the unencumbered cash portfolio or may be used to cover further put options.

#### Sector Allocation<sup>8</sup>



### Regional Allocation<sup>9</sup>



<sup>8,9</sup> Weightings include option positions held and cash backing put options It assumes that put options will be exercised. Should the put option not be exercised the cash will revert to the unencumbered cash portfolio or may be used to cover further put options.

## **Fund Snapshot**

APIR Code	AUS0035AU	Inception Date	18 August 2008
Management Fee	1.16% p.a. of the net asset value of the Fund plus Recoverable Expenses	Liquidity	Daily
Recoverable Expenses	Estimated to be 0.12% of net asset value	Exit Price	\$4.97870 (30 Sep 2024)
	of the Fund each Financial Year	Buy / Sell Spread	0.20% / 0.20%
Major Platform	AMP North, Asgard, Ausmaq, BT Wrap, BT	Distributions	Quarterly
Availability	Panorama, CFS FirstWrap, CFS FirstChoice, Hub24, IconiQ, IOOF Pursuit, Linear, Macquarie, Mason Stevens, MLC Wrap, MLC Navigator, MyNorth, Netwealth, Powerwrap, Praemium, Xplore Wealth	Minimum Investment	\$5,000

#### Important Information

Units in the Talaria Global Equity Fund (Managed Fund) (the Fund) are issued by Australian Unity Funds Management Limited ABN 60 071 497 115, AFS Licence No. 234454. Talaria Asset Management Pty Ltd ABN 67 130 534 342, AFS Licence No. 333732 is the investment manager and distributor of the Fund. References to "we" means Talaria Asset Management Pty Ltd, the investment manager. The information in this document is general information only and is not based on the objectives, financial situation or needs of any particular investors. In deciding Not no load or objective of the product you should obtain a copy of the current Product Disclosure Statement (PDS) and the target market determination for the Fund and consider whether the product is appropriate for you. A copy of the PDS and the target market determination is available at <a href="https://documents.org/licenses/based-analysis-statements">https://documents.org/licenses/based-analysis-statements/based-analysis-sta



since each of these can vary. In addition, ratings need to be understood in the context of the full report issued by the rating agency tisels. The information provided in the document is current at the time of publication.

The Zenith Fund Awards were issued on 14 October 2022 by Zenith Investment Partners (ABN 27 150 132 672, AFSL 226872) and are determined using proprieting methodologies. The Fund Awards constitutes of the control of the proprieting in the context of the control of the control

<sup>\*</sup> USA includes American Depositary Receipts (ADRs) listings.